

**Cedar Crest College**  
**Law 221 00 -- Business Law**  
**Fall 2008 3 Credits**

Instructor: Donna-Marie Daday, Esq.  
Class Time: Wednesday 7:00 - 9:30pm

Class Location: CUR 354  
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Office Hours: Upon Request

Required Text: Business Law: Principles and Practices; Goldman & Sigismond

**Course Description:** Business relationships are largely based on contractual agreements. This course provides an introduction to the legal system as it affects business -- the nature and sources of law, legal process and institutions. Students will examine the legal environment of business balanced against an individual's rights and responsibilities in a free society. Particular emphasis will be placed upon contracts at common law and under the Uniform Commercial Code, and how these principles apply to modern business practice.

**Course Objectives:**

1. Discuss the legal environment of business
2. Understand the adversarial and court systems
3. Identify and analyze various laws that regulate business
4. Read, understand, analyze and draft a contract
5. Describe the elements that form a legal enforceable agreement among interested parties
6. Understand breach of contract and available remedies
7. Become familiar with the Uniform Commercial Code

**Student Outcomes:** Upon successful completion of this course, the student will have proficiency in the above.

**Course Requirements:**

1. **Attendance:** Class participation constitutes 20% of the students' final grade; therefore, class attendance is important. Assigned reading is to be completed prior to class, and students must be prepared to discuss the material. Class discussions will supplement, not summarize, the text material.

2. **Grading:** Final grades will be calculated as follows:

20%	Mid-term exam
20%	Contract
20%	Ethics Essay
20%	Final
20%	Class Participation

Students are expected to submit all assignments on or before the due date. Students who are absent from class are still responsible for timely submissions. Late submissions will not be accepted and will result in a zero grade for that assignment.

*Note:* This Syllabus is subject to change with prior notice from the professor.

Appropriate classroom behavior is expected of all students and implicit in the Cedar Crest Honor Code. Such behavior is defined and guided by complete protection of the rights of all students and faculty to a courteous and respectful classroom environment,

free from disruptions such as chatting, late arrivals, early departures, and other disruptive behaviour.

**Honor Philosophy:** I fully support the Cedar Crest College Honor Code and the Classroom Protocol code as stated in the Customs Book.

**Plagiarism:** Plagiarism shall not be tolerated in any way, and will result in an automatic failing grade on that assignment.

Students with documented disabilities who made need academic accommodations should discuss these needs with the instructor during the first two weeks of class. Students with disabilities who wish to request accommodations should contact the Advising Center.

**Law 221 -- BUSINESS LAW**

- 08-27-08 Introduction to the Legal System
- 09-03-08 Chapters 1-5 - *Understanding the Law (GUEST LECTURER)*
- 09-10-08 Chapters 6-10 - *Contracts*
- 09-17-08 Chapters 11-14 - *Contracts, continued*  
**Contract Assignment**
- 09-24-08 Chapters 15-18 - *Uniform Commercial Code*
- 10-01-08 **Midterm Exam (Chapters 1 - 18) (7:00 - 8:30pm)**  
Chapters 19-22 - *Negotiable Instruments*
- 10-08-08 Chapters 23-25 - *Employment/Labor Law*
- 10-15-08 Chapters 26-28 - *Business Organization*  
**Contract Due**
- 10-22-08 Chapters 29 - 31 - *Real Estate Law*
- 10-29-08 Chapters 32-33; 34 - *Bailments; Wills, Trusts & Estates*  
**Ethics Essay Assignment**
- 11-05-08 NO CLASS
- 11-12-08 Chapter 34 - *Wills, Trusts, and Estates, continued*  
**Ethics Essay Due**
- 11-19-08 Chapters 35 - 37 -- *Consumer & Credit Protection*
- 11-26-08 NO CLASS - THANKSGIVING BREAK
- 12-03-08 Chapters 38 -39 -- *Insurance*
- 12-10-08 **Final Exam**