BUA 300-00-2 Writing for Management Fall 2008

Instructor: Alice J. Wilson

**Assistant Professor** 

E-Mail: ajwilson@cedarcrest.edu

Office Hours: Monday 8:45am- 10:30am

Tuesday 10:30am- 1:30pm

6:30pm- 7:30pm

Thursday 10:30am- 1:30pm

Office Location: Curtis Hall Room 216

Voice Mail: 610-606-4666 Extension: 3690

Prerequisite: ENG 100 or HONORS 122 and Sophomore standing

## COURSE DESCRIPTION:

This course focuses on the close connection between all levels of management communication and the written document. Special emphasis is placed on the creation and development of all forms of written management communications, including e-mail, memos, reports, proposals, business plans, and close attention is paid to the amenities of good English syntax as it impacts effective communication. The course includes oral and written presentations of management information.

#### STUDENT OUTCOMES:

Upon successful completion of the course the student will:

- Have improved skills in process-based writing
- Be able to apply writing skills in various types of business communications
- Improve their critical thinking and analytical reasoning skills
- Be able to compose clear, unified, concise and well-constructed communication products
- Know tips and techniques for delivering a presentation
- Be able to prepare, organize and write a Business Report
- Understand the development of an effective business plan, formal and informal proposals
- Develop skills in preparing powerpoint and other media presentations

# **REQUIRED TEXTBOOK:**

Guffey, Mary Ellen (2008) <u>Business Communication Process and Product Sixth Edition</u>, Mason, OH: South-Western Cengage Learning

## LEARNING METHODOGIES:

- 1. Overview by Presentation
- 2. Examinations
- 3. Class Participation and Group Exercises
- 4. Individual Writing Assignments
- 5. Proofreading skills through Peer Review
- 6. Group Writing Assignment
- 7. Individual Oral Presentations

# EVALUATION/GRADING/ASSESSMENT:

| Class Participation/Attendance          | 140 | (5 pts each for 28 classes)      |
|---|-----|----------------------------------|
| Individual Oral Presentation 1 (5 min)  | 100 |                                  |
| Individual Oral Presentation 2 (5 min)  | 100 |                                  |
| Individual Oral Presentation 3 (10 min) | 200 |                                  |
| Written Group Paper (due Nov 20)        | 200 |                                  |
| Written Assignments (10)                | 260 | (26 pts each for 10 assignments) |

# **GRADING SCALE:**

| 93-100 | = | A  | 4.0 | 77-79 | = | C+ | 2.3 |
|--------|---|----|-----|-------|---|----|-----|
| 90-92  | = | A- | 3.7 | 73-76 | = | C  | 2.0 |
| 87-89  | = | B+ | 3.3 | 70-72 | = | C- | 1.7 |
| 83-86  | = | В  | 3.0 | 67-69 | = | D+ | 1.3 |
| 80-82  | = | B- | 2.7 | 60-66 | = | D  | 1.0 |
|        |   |    |     | <60   | = | F  | 0.0 |

# **STUDENTS WITH DISABILITIES**

Students with documented disabilities who may need academic accommodation should discuss these needs with me during the first two weeks of class. Students with disabilities who wish to request accommodations should contact Academic Services.

#### ATTENDANCE:

An attendance roster will be circulated for signature at the beginning of each class. If you are late to class, it is your responsibility to sign the attendance sheet at a break or at the end of class. Attendance and participation in class is encouraged and expected. Students are expected to participate in class discussion and in group discussions and the group project. Points are given for attending and participating in class and for the final presentation including the observation of other's presentations.

Please notify me by e-mail or voice mail, if possible, if you expect to be absent or away from class. Make-up examinations will be given at the discretion of the instructor. It is the student's responsibility to retrieve materials and notes presented in a class that has been missed.

## CLASSROOM PROTOCOL AND STUDENT BEHAVIOR:

- It is expected that students have read the assignments and are prepared for class
- It is expected that students will actively participate in class discussion and in group discussion of case studies and group exercises
- It is expected that students will take the examinations as scheduled. Failure to do so will constitute a zero unless prior arrangements have been made with the instructor
- It is expected that assignments will be handed in on the due date. Late assignments will receive decreased points for each late day
- The Cedar Crest Honor Code will prevail at all times. Any violation of the Honor Code will be reviewed and may constitute a reduction in grade or failure for the course. Plagiarism, as defined in the Cedar Crest Custom's Book, is considered an Honor Policy violation.
- The Cedar Crest College Classroom Protocol (Section A of "A Student's Guide to CCC" will prevail at all times

## Some examples of disruptive behavior include:

- Persistent speaking without permission
- Use of electronic devices, cell phones or pagers during class
- Threats or harassment of any kind, physical disruptions
- Poor personal hygiene
- Revealing dress
- Working on homework for other classes
- Inappropriate personal disclosure during class (sharing too much information)
- Sleeping in class
- Reading newspapers, novels or other books during class
- Entering class late or leaving early (without permission)

#### COLLABORATION AND PEER REVIEW:

Collaborative discussions and work on a group writing project involves discussions with students and/or discussions with members of the teaching staff and are a constructive part of the education process. In addition, collaboration is expected and required in the workplace for solving problems, encouraging creativity, and constructive critique of another's work. Individual writing assignments and presentations will require the student to complete their own work.

Peer review involves exchanging papers with another student in order to evaluate each other's work. The evaluation of another student's work is important, as it improves proofreading skills. Please do not write anything that is not appropriate for sharing with every classmate.

#### INDIVIDUAL WRITING ASSIGNMENTS:

Writing assignments will be distributed in class and due the following class. Students are expected to turn in all assignments directly to the professor in hard copy format. In the event of an emergency, an email or fax submission will be accepted only with prior approval of the professor.

Unless otherwise specified, all business communications are to be typed, single-spaced with one-inch margins all around in 12 point font. Your name, assignment name/number and date should be placed on each assignment.

## **GROUP WRITING ASSIGNMENT:**

Working in a group is an important part of business communication. Students will be expected to participate actively and evenly with other group members. Points will be deducted for unresolved group conflict and uneven workloads between students. Some class time will be devoted to group work. There will be one group writing assignment in this course. This assignment is due on **THURSDAY**, **NOVEMBER 20 at 9:30am EST**. Specific guidelines for completion of this project will be distributed in class. A hard copy of this assignment is to be submitted with participation by each member of the group in the report.

#### INDIVIDUAL ORAL PRESENTATIONS:

Students will be expected to make three individual oral presentations. The first presentation will be a five (5) minute introductory presentation and the second presentation will be a five (5) minute persuasive presentation. The final individual oral presentation will be a ten (10) minute informational presentation using powerpoint slides. A hard copy of the powerpoint slides will be submitted for review on the date of the presentation.

| DATE             | DISCUSSION TOPICS   |  |  |  |
|------------------|---|--|--|--|
| AUG 26<br>AUG 28 | Introductions, Syllabus Review CLUE Diagnostic Test A & Review  |  |  |  |
|                  | Chapter 1: "Communicating in Today's Workplace" Individual Oral Presentation – information and details (start SEP 4) Chapter 2: "Developing Team, Listening and Etiquette Skills" Assignment One DUE: SEP 2 |  |  |  |
| SEP 2<br>SEP 4   | Individual Oral Presentations-Introductions Hand in Assignment One Assignment Two Due SEP 9   |  |  |  |
| SEP 9            | Chapter 4:" Writing Process Phase I-Analyze, Anticipate, Adapt<br>Review Assignment One   |  |  |  |
|                  | Hand in Assignment Two Assignment Three Due SEP 16  |  |  |  |
| SEP 11           | Chapter 5:"Writing Process Phase 2: Research, Organize, Compose"<br>In class assignment with peer review<br>Review of Group Written Paper assignment – teams and project selection<br>Review Assignment Two |  |  |  |
| SEP 16           | Chapter 6:"Writing Process Phase 3: Revise, Proofread, Evaluate" Hand in Assignment Three Assignment Four Due SEP 23  |  |  |  |
| SEP 18           | Review Assignment Three In class assignment with peer review Group Written Paper Time   |  |  |  |
| SEP 23           | Chapter 7:"Email Messages and Memos" Hand in Assignment Four Assignment Five Due SEP 30   |  |  |  |
| SEP 25           | Review Assignment Four<br>In class assignment with peer review<br>Group Written Paper Time  |  |  |  |

| DATE             | DISCUSSION TOPICS  |
|------------------|--|
| SEP 30           | Chapter 8:" Positive Letters and Messages" Self-test Hand in Assignment Five Assignment Six DUE OCT 7  |
| OCT 2            | Review of Assignment Five<br>Chapter 9: "Persuasive and Marketing Messages"<br>Discuss Persuasive Oral Presentations – <b>start OCT 16</b><br>Group Written Paper time |
| OCT 7            | Chapter 10: "Negative Messages" In Class Peer Review Exercise Self-Test and Review Hand in Assignment Six  |
| OCT 9            | Hand in Assignment Six Review Assignment Six Group Written Paper Time CLUE Diagnostic Test B and review  |
| OCT 14           | No Class – Fall Break  |
| OCT 16<br>OCT 21 | Individual Presentations - Persuasive  |
| OCT 23           | Chapter 11:" Business Report Basics" In Class Assignment with peer review Self Test Chapter Nine Assignment Seven DUE OCT 21   |
| OCT 28           | Hand in - Assignment Seven Chapter 12:"Informal Business Reports" Group Written Paper Time   |
| OCT 30           | Assignment Eight DUE NOV 4 Review Assignment Seven In Class Assignment with peer review Group Written Paper Time APA Style   |
|                  | 6 6  |

# **DATE DISCUSSION TOPICS** NOV 4 Chapter 13:" Proposals and Formal Reports" Hand in Assignment Eight Hand out CLUE C (start - complete at home) **Assignment Nine** Due NOV 11 NOV 6 Chapter 14: "Business Presentations" Powerpoint Presentations start NOV 25 Review of CLUE C and Assignment Nine Group Written Paper Time **NOV 11** Chapter 15: "The Job Search, Resumes and Cover Letters" Hand in Assignment Nine Assignment Ten – Due November 18 NOV 13 In Class Assignment Review Assignment Nine Group Written Paper Time NOV 18 Guest Speaker on Employment Communications Hand in Assignment Ten Review Assignment Ten NOV 20 HAND IN GROUP WRITTEN PAPER AT 9:30AM Chapter 16: "Interviewing and Follow-up" In Class Peer Writing Assignment NOV 25 **Powerpoint Presentations** DEC 2 DEC 4 Bridging the Gap/Building Workplace Skills video/discussion Review of Group Written Projects **Summary of Business Communications**