Instructor: Donna-Marie Daday, Esq.  
Class Location: CUR 353  
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Office Hours: Upon Request

**Required Text:**  Business Law: Principles and Practices; Goldman & Sigismond

**Course Description:** Business relationships are largely based on contractual agreements. This course provides an introduction to the legal system as it affects business -- the nature and sources of law, legal process and institutions. Students will examine the legal environment of business balanced against an individual's rights and responsibilities in a free society. Particular emphasis will be placed upon contracts at common law and under the Uniform Commercial Code, and how these principles apply to modern business practice.

**Course Objectives:**

1. Discuss the legal environment of business
2. Understand the adversarial and court systems
3. Identify and analyze various laws that regulate business
4. Read, understand, analyze and draft a contract
5. Describe the elements that form a legal enforceable agreement among interested parties
6. Understand breach of contract and available remedies
7. Become familiar with the Uniform Commercial Code

**Student Outcomes:** Upon successful completion of this course, the student will have proficiency in the above.

**Course Requirements:**

1. **Attendance:** Class participation constitutes 20% of the students' final grade; therefore, class attendance is important. Assigned reading is to be completed prior to class, and students must be prepared to discuss the material. Class discussions will supplement, not summarize, the text material.

2. **Grading:** Final grades will be calculated as follows:

   - 20%  Mid-term exam
   - 20%  Contract
   - 20%  Ethics Essay
   - 20%  Final
   - 20%  Class Participation

Students are expected to submit all assignments on or before the due date. Students who are absent from class are still responsible for timely submissions. Late submissions will not be accepted and will result in a zero grade for that assignment.

**Note:** This Syllabus is subject to change with prior notice from the professor.

Appropriate classroom behavior is expected of all students and implicit in the Cedar Crest Honor Code. Such behavior is defined and guided by complete protection of the rights of all students and faculty to a courteous and respectful classroom environment,
free from disruptions such as chatting, late arrivals, early departures, and other disruptive behaviour.

Honor Philosophy: I fully support the Cedar Crest College Honor Code and the Classroom Protocol code as stated in the Customs Book.

Plagiarism: Plagiarism shall not be tolerated in any way, and will result in an automatic failing grade on that assignment.

Students with documented disabilities who made need academic accommodations should discuss these needs with the instructor during the first two weeks of class. Students with disabilities who wish to request accommodations should contact the Advising Center.
01-28-09 Introduction to the Legal System
02-04-09 Chapters 1-5 - Understanding the Law
02-11-09 Chapters 6-10 - Contracts
Contract Assignment Handout
02-18-09 Chapters 11-14 - Contracts, continued
02-25-09 Chapters 15-18 - Uniform Commercial Code
Contract Assignment Due
03-04-09 Midterm Exam (Chapters 1 - 18) (1:00 - 3:30pm)

03-11-09 Spring Break – NO CLASS
03-18-09 Chapters 23-25 - Employment/Labor Law
03-25-09 Chapters 26-28 - Business Organization
04-01-09 Chapters 29 - 31 - Real Estate Law
04-08-09 Chapters 32-33; 34 - Bailments; Wills, Trusts & Estates
Ethics Essay Handout
04-15-09 Chapters 19-22 - Negotiable Instruments
04-22-08 Chapters 35 - 37 -- Consumer & Credit Protection
Ethics Essay Due
04-29-09 Chapters 38 -39 -- Insurance -- LAST CLASS
05-13-08 Final Exam (Chapters 19 – 39) (1:00 – 3:30pm)